

# The Maturity Rat Race

Markus Brunnermeier, Princeton University

Martin Oehmke, Columbia University

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# Is There Too Much Maturity Mismatch?

- ▶ Households have long-term saving needs
- ▶ Banks have long-term borrowing needs

⇒ Why is intermediary borrowing so short-term?

Rationale for 'beneficial' maturity mismatch:

- ▶ Diamond and Dybvig (1983)
- ▶ Calomiris and Kahn (1991), Diamond and Rajan (2001)

There may be **excessive maturity mismatch** in the financial system

# This Paper

A financial institution can borrow

- ▶ from multiple creditors
- ▶ at different maturities

**Negative externality can cause excessively short-term financing:**

- ▶ shorter maturity claims dilute value of longer maturity claims
- ▶ depending on type of interim information received at rollover dates

**Externality arises**

- ▶ for any maturity structure
- ▶ particularly during times of high volatility (crises)

Successively unravels all long-term financing:  $\Rightarrow$  **A Maturity Rat Race**

# Outline

## **Model Setup**

One Rollover Date

- ▶ Two Simple Examples
- ▶ The General Case

Multi-period Maturity Rat Race

Discussion

Related Literature

# Model Setup: Long-term Project

Long-term project:

- ▶ investment at  $t = 0$ : \$1
- ▶ payoff at  $t = T$ :  $\theta \sim F(\cdot)$  on  $[0, \bar{\theta}]$

Over time, more information is learned:

- ▶  $s_t$  observed at  $t = 1, \dots, T - 1$
- ▶  $S_t$  is sufficient statistic for all signals up to  $t$ :  $\theta \sim F(\cdot | S_t)$
- ▶  $S_t$  orders  $F(\cdot)$  according to FOSD

Premature liquidation is costly:

- ▶ early liquidation only generates  $\lambda E[\theta | S_t]$ ,  $\lambda < 1$

# Model Setup: Credit Markets

Risk-neutral, competitive lenders

All promised interest rates

- ▶ are endogenous
- ▶ depend on aggregate maturity structure

Debt contracts specifies maturity and face value:

- ▶ can match project maturity:  $D_{0,T}$
- ▶ or shorter maturity  $D_{0,t}$ , then rollover  $D_{t,t+\tau}$  etc.
- ▶ lenders make uncoordinated rollover decisions

All debt has equal priority in default:

- ▶ proportional to face value

## Model Setup: Credit Markets (2)

**Main Friction:** Financial institution has opaque maturity structure

- ▶ simultaneously offers debt contracts to creditors
- ▶ cannot commit to aggregate maturity structure
- ▶ can commit to aggregate amount raised

An equilibrium maturity structure must satisfy **two conditions**:

1. **Break even:** all creditors must break even
2. **No deviation:** no incentive to change one creditor's maturity

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Model Setup

## **One Rollover Date**

- ▶ Two Simple Examples
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# Analysis with One Rollover Date

For now: focus on only one possible rollover date,  $t < T$

## Outline of thought experiment:

- ▶ Conjecture an equilibrium in which all debt has maturity  $T$
- ▶ Calculate break-even face values
- ▶ At break-even interest rate, is there an incentive to deviate?

Denote fraction of short-term debt by  $\alpha$

## A Simple Example: News about Default Probability

$\theta$  only takes two values:

- ▶  $\theta^H$  with probability  $p$
- ▶  $\theta^L$  with probability  $1 - p$

$p$  random, revealed at date  $t$

If all financing has maturity  $T$ :

$$(1 - p_0)\theta^L + p_0 D_{0,T} = 1, \quad D_{0,T} = \frac{1 - (1 - p_0)\theta^L}{p_0}$$

Break-even condition for first  $t$ -rollover creditor:

$$(1 - p_t) \frac{D_{t,T}}{D_{0,T}} \theta^L + p_t D_{t,T} = 1, \quad D_{t,T} = \frac{1 - (1 - p_0)\theta^L}{\theta^L p_0 + (1 - \theta^L) p_t}$$

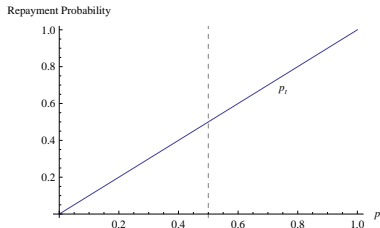
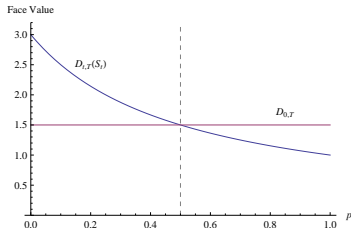
# Illustration: News about Default Probability

Deviation payoff:

$$\left. \frac{\partial \Pi}{\partial \alpha} \right|_{\alpha=0} = E[p_t D_{0,T}] - E[p_t D_{t,T}] > 0?$$

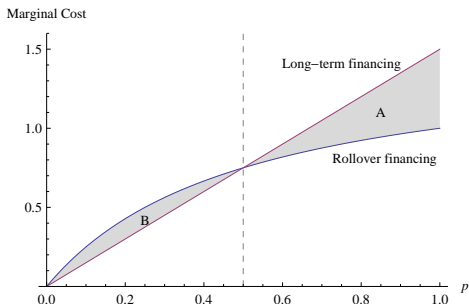
Product of two quantities matters:

- ▶ Promised face value under ST and LT debt (left)
- ▶ Probability that face value is repaid (right)



# Illustration: News about Default Probability

Multiplying promised face value and repayment probability:



Note:

$A > B$  implies **rolling over cheaper** in expectation

## A Simple Example: News about Recovery Value

$\theta$  only takes two values:

- ▶  $\theta^H$  with probability  $p = 1/2$
- ▶  $\theta^L$  with probability  $1 - p$

Low cash flow  $\theta^L$  random, revealed at date  $t$

If all financing has maturity  $T$ :

$$\frac{1}{2}D_{0,T} + \frac{1}{2}E[\theta^L] = 1, \quad D_{0,T} = 2 - E[\theta^L]$$

Break-even condition for first  $t$ -rollover creditor:

$$\frac{1}{2}D_{t,T} + \frac{1}{2}\frac{D_{t,T}}{D_{0,T}}\theta^L = 1, \quad D_{t,T}(\theta^L) = 2\frac{2 - E[\theta^L]}{2 - E[\theta^L] + \theta^L}$$

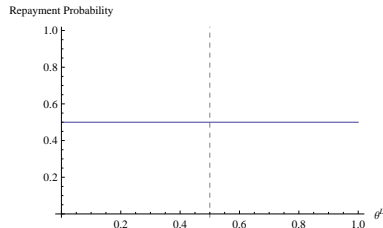
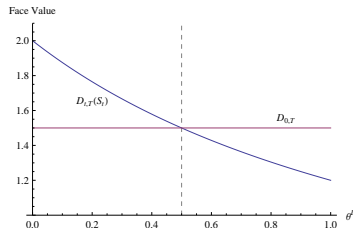
# Illustration: News about Recovery Value

Deviation payoff:

$$\left. \frac{\partial \Pi}{\partial \alpha} \right|_{\alpha=0} = \frac{1}{2} D_{0,T} - \frac{1}{2} E[D_{t,T}(\theta^L)] > 0?$$

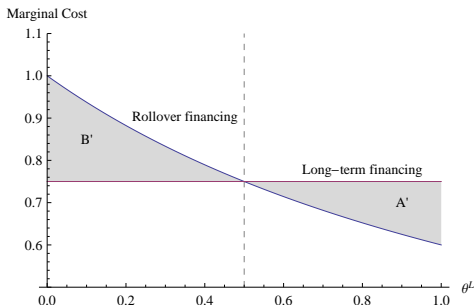
Product of two quantities matters:

- ▶ Promised face value under ST and LT debt (left)
- ▶ Probability that face value is repaid (right)



## Illustration: News about Recovery Value

Multiplying promised face value and repayment probability:



Note:

$A' < B'$  implies **rolling over more expensive** in expectation

# What is going on? Interim Information Matters!

Rollover face value  $D_{t,T}$  (promised interest rate)

- ▶ is endogenous
- ▶ adjusts to interim information

Interim Signal	$D_{t,T}$	default	no default
Negative	high	LT creditors lose	no effect
Positive	low	LT creditors gain	no effect

**If default sufficiently more likely after negative signals**

⇒ **LT creditors lose on average**



# General One-Step Deviation

Extend to:

- ▶ general payoff distribution
- ▶ start from any conjectured equilibrium that involves some amount of LT debt

**Assumption 1:**  $D_{t,T}(S_t) \underbrace{\int_{\bar{D}_T(S_t)}^{\infty} dF(\theta|S_t)}_{\text{repayment probability}}$  is weakly increasing in  $S_t$

- ▶ Guarantees signal has sufficient effect on default probability

**Proposition: One-step Deviation.** Under Assumption 1, the unique equilibrium is all short-term financing ( $\alpha = 1$ ).

# Outline

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**Multi-period Maturity Rat Race**

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# Many Rollover Dates: The Maturity Rat Race

Up to now: focus on one potential rollover date

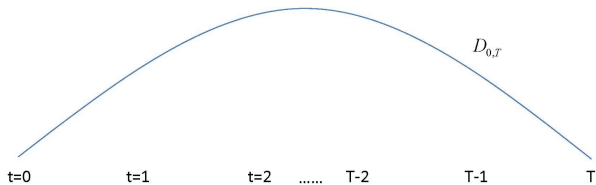
- ▶ Assumed everyone has maturity of length  $T$
- ▶ Showed that there is a deviation to shorten maturity to  $t$

This extends to **multiple** rollover dates

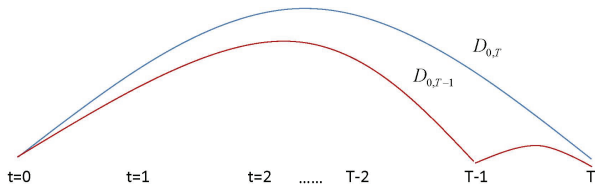
- ▶ Assume all creditors roll over for the first time at some time  $\tau < T$
- ▶ By same argument as before, there is an incentive to deviate
- ▶ In proof: For  $\tau < T$  replace final payoff by **continuation value**

⇒ **Successive unraveling** of maturity structure

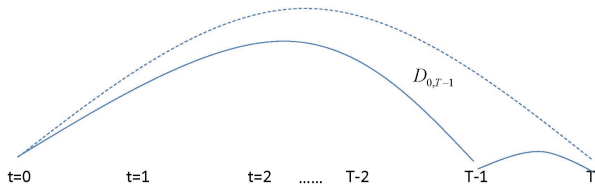
# The Maturity Rat Race: Successive Unraveling



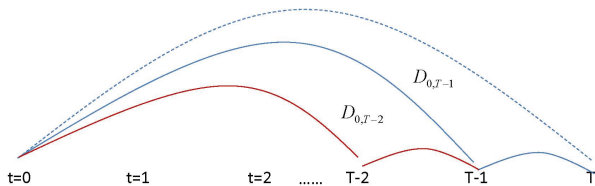
# The Maturity Rat Race: Successive Unraveling



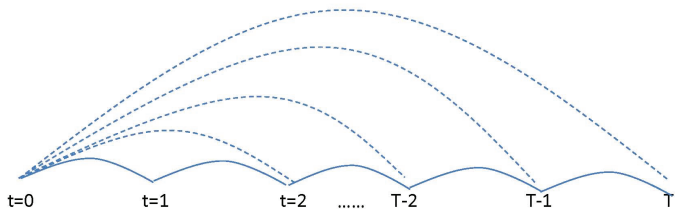
# The Maturity Rat Race: Successive Unraveling



# The Maturity Rat Race: Successive Unraveling



# The Maturity Rat Race: Successive Unraveling





## The Maturity Rat Race: Successive Unraveling

**Assumption 2:**  $D_{t-1,t}(S_{t-1}) \underbrace{\int_{\tilde{s}_t}^{\infty} dG(S_t|S_{t-1})}_{\text{prob of rollover at } t}$  is increasing in  $S_{t-1} \forall t$

- ▶ Guarantees signal has sufficient effect on rollover probability at next rollover date

**Proposition: Sequential Unraveling.** Under Assumption 2, successive application of the one-step deviation principle results in unraveling of the maturity structure to the minimum rollover interval.

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Multi-period Maturity Rat Race

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Related Literature

# Rat Race Causes Inefficiencies

## Excessive Rollover Risk

- ▶ Project could be financed without *any* rollover risk
- ▶ Rat race leads to *positive rollover risk* in equilibrium

## Underinvestment

- ▶ Creditors rationally anticipate rat race
- ▶ NPV of project must outweigh eqm liquidation costs
- ▶  $\Rightarrow$  some positive NPV projects don't get financed

# Rat Race Strongest During Crises

Rat race stronger when more information about default probability is released at interim dates

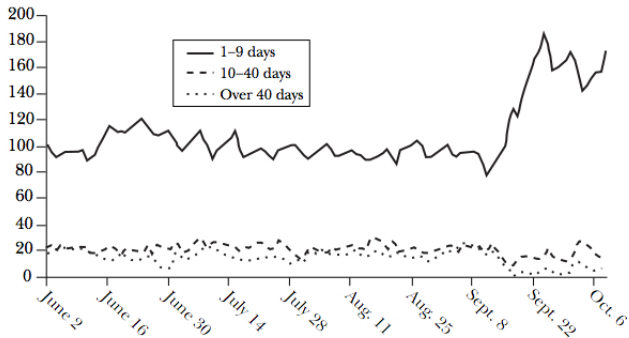
- ▶ ability to adjust financing terms becomes more valuable

⇒ **Volatile environments, such as crises, facilitate rat race**

Explains drastic shortening of unsecured credit markets in crisis

- ▶ e.g. commercial paper during fall of 2008

# Commercial Paper Issuance 2008



# Seniority, Covenants

Priority for LT debt and covenants may limit rat race

Can reduce externality of ST debt on LT debt

- ▶ Seniority for LT debt
- ▶ Restrictions on raising face value of ST debt at  $t < T$

**But:**

- ▶ by pulling out early, ST creditors may still have *de facto* seniority
- ▶ Particularly for financial institutions, covenants are hard to write/enforce

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**Related Literature**

## Related Literature

### 'Beneficial' Maturity Mismatch

- ▶ Diamond and Dybvig (1983)
- ▶ Calomiris and Kahn (1991), Diamond and Rajan (2001)

### Papers on 'Rollover Risk'

- ▶ Acharya, Gale and Yorulmazer (2009)
- ▶ He and Xiong (2009)
- ▶ Brunnermeier and Yogo (2009)

### Signaling Models of Short-term Debt

- ▶ Flannery (1986)
- ▶ Diamond (1991)
- ▶ Stein (2005)



# Conclusion

Equilibrium maturity structure may be efficiently short-term

- ▶ Contractual externality between ST and LT creditors
- ▶ Maturity Rat Race successively unravels long-term financing

This leads to

- ▶ too much maturity mismatch
- ▶ excessive rollover risk
- ▶ underinvestment

Not easily fixed through covenants or seniority for LT debt

Extra Slides

## A Simple Example: News about Default Probability

$\theta$  only takes two values:

- ▶  $\theta^H = 1.5$  with probability  $p = 0.8$
- ▶  $\theta^L = 0.6$  with probability  $1 - p = 0.2$

$p$  updated at date  $t$  to  $p_t = 0.8 \pm 0.1$

If all financing has maturity  $T$ :

$$(1 - p_0)\theta^L + p_0 D_{0,T} = 1, \quad D_{0,T} = 1.1$$

Break-even condition for first  $t$ -rollover creditor:

$$(1 - p_t) \frac{D_{t,T}}{D_{0,T}} \theta^L + p_t D_{t,T} = 1, \quad D_{t,T} = \begin{cases} 1.047 & \text{if } p_t = 0.9 \\ 1.158 & \text{if } p_t = 0.7 \end{cases}$$

## Illustration: News about Default Probability

Deviation payoff:

$$\frac{\partial \Pi}{\partial \alpha} = p_0 D_{0,T} - E[p_t D_{t,T}(p_t)] > 0?$$

Product of two quantities matters:

- ▶ Promised face value under ST and LT debt
- ▶ Probability that face value is repaid

$$\frac{\partial \Pi}{\partial \alpha} = 0.8 * 1.1 - 0.5 * (0.9 * 1.047) - 0.5 * (0.7 * 1.158) = 0.0033 > 0$$

⇒ **Deviation profitable**

## A Simple Example: News about Recovery Value

$\theta$  only takes two values:

- ▶  $\theta^H = 1.5$  with probability  $p = 0.8$
- ▶  $\theta^L = 0.6$  with probability  $1 - p = 0.2$

Low cash flow  $\theta^L$  random, updated at date  $t$ :  $0.6 \pm 0.1$

If all financing has maturity  $T$ :

$$(1 - p)E[\theta^L] + pD_{0,T} = 1, \quad D_{0,T} = 1.1$$

Break-even condition for first  $t$ -rollover creditor:

$$(1 - p)\frac{D_{t,T}}{D_{0,T}}\theta^L + pD_{t,T} = 1, \quad D_{t,T} = \begin{cases} 1.078 & \text{if } \theta^L = 0.7 \\ 1.112 & \text{if } \theta^L = 0.5 \end{cases}$$

## Illustration: News about Recovery Value

Deviation payoff:

$$\frac{\partial \Pi}{\partial \alpha} = pD_{0,T} - pE[D_{t,T}(\theta^L)] > 0?$$

Product of two quantities matters:

- ▶ Promised face value under ST and LT debt
- ▶ Probability that face value is repaid)

$$\frac{\partial \Pi}{\partial \alpha} = 0.8 * 1.1 - 0.5 * (0.8 * 1.078) - 0.5 * (0.8 * 1.122) = -0.0003 < 0$$

⇒ **Deviation not profitable**

## Inefficiency 1: Excessive Rollover Risk

- ▶ Project could be financed without *any* rollover risk
- ▶ Rat race leads to *positive rollover risk* in equilibrium

⇒ Clearly inefficient

**Corollary: Excessive Rollover Risk.** The equilibrium maturity structure ( $\alpha = 1$ ) exhibits excessive rollover risk when conditional on the worst interim signal the expected cash flow of the project is less than the initial investment 1, i.e.  $\int_0^{\bar{\theta}} \theta dF(\theta|S_t^L) < 1$ .

## Inefficiency 2: Underinvestment

Creditors rationally anticipate rat race:

- ▶ NPV of project must outweigh eqm liquidation costs
- ▶  $\Rightarrow$  some positive NPV projects don't get financed

**Corollary: Some positive NPV projects will not get financed.** As a result of the maturity rat race, some positive NPV projects will not get financed. To be financed in equilibrium, a project's NPV must exceed

$$(1 - \lambda) \int_{S_t^L}^{\tilde{S}_t(1)} E[\theta | S_t] dG_t(S_t).$$